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PHILIP MORRIS, INC.'S NORTH AMERICAN TOBACCO COMPANY COMPETITORS AND THEIR SUBSIDIARIES

AMERICAN BRANDS INC. (formerly American Tobacco Co.)

Subsidiary

Product/Service

ABCO Inc.

solid waste incineration

Acme Visible Records, Inc. -

storage and retrieval systems

Achushnet Co. -

TITLEIST golf balls, other golf products

and equipment, PINNACLE products,

FOOT-JOY, Inc. - golf shoes, gloves

street shoes and footwear for other sports

Beam (James B.) Distilling -

JIM BEAM bourbon whiskey

BEAM'S CHOICE bourbon whiskey

NATIONAL DISTILLERS AND CHEMICAL CO.

*Buckingham Corp. -

importers of CUTTY SARK scotch

Case (W.R.) & Sons Cutlery

Franklin Life Insurance -

individual insurance policies - life,

home, auto, etc.

Gallaher - a tobacco unit -

B&H SPECIAL FILTER

SILK CUT OLD HOLBORN

Golden Belt Manufacturing Co. - foil laminating operation

Jergens (Andrew) -

JERGENS soaps and lotions,

GEE, YOUR HAIR SMELLS TERRIFIC shampoo

and conditioner,

BARBIE toiletries for children,

NATURE SCENTS soap,

WOODBURY soap

Marvel Lighting Co. -

incandescent and fluorescent lamps

Master Lock Co.

National Distillers and Chemical Corp.

MCM Products Inc. -

cutlery, electrical and incandescent lights, office and auto repair products

Pinkerton's Inc. -

security service

Southland Life Insurance Co. - group and individual insurance policies - life, health and disability

Sunshine Biscuits - cookies and crackers -

CHEEZITS, HI HO, KRISPY, HIDROX

Swingline - staplers, fastening tools, chemical

adhesives, specialty items for the automotive industry and industrial

fastening devices

Wilson Jones Co. - business books

BROWN & WILLIAMSON INDUSTRIES (formerly Brown & Williamson Tobacco Corp.)

Subsidiary

Product/Service

Aleutian King Crab -

largest processor of Alaskan crab meat

*Gimbels -

department stores

*Kohl Corp. -

a supermarket, drugstore, bakery, department store, liquor and thrift store chain in Wisconsin and Illinois

Saks-Fifth Avenue -

department stores

Sea Pass -

frozen seafood plant

*Vita Foods -

packer and importer of gourmet foods including caviar, sardines, kosher foods, maraschino cherries.

IMASCO LTD. (formerly Imperial Tobacco Co. of Canada)

Subsidiary

Product/Service

Burger Chef

Fast Food Merchandiser's Inc.

Hardees

Imperial Tobacco Products -

cigarettes and cigars -

DuMAUIER PLAYERS

Koffler Stores -

drugstores and drycleaning outlets

People's Drug Stores

*Progresso -

PROGRESSO frozen and canned foods

Shopper's Drug Mart -

Canadian based drugstore chain

*LIGGETT GROUP, INC. (formerly a division of Grand Metropolitan Ltd.)

Subsidiary

Product/Service

Allen Products -

ALPO dog food,

biscuit snacks for dogs -

LIV-A-SNAPS, BEEF-SNAPS, CHICK-N-SNAPS

*Austin-Nichols -

importer, bottler, rectifier and
distributer of alcholic beverages -

WILD TURKEY bourbon whiskey,

GRANT'S Scotch whiskey, METAXA Greek brandy,

CAMPARI Italian apertif, and others

*Brite Industries, Inc. -

watchbands

Carillon Importers, Ltd. -

. import GRAND MARNIER,

BOMBAY gin,

BOMBAY vermouth and

a variety of wines, brandies and cordials

Earl Grissmer -

BLUE LUSTRE household cleaning products -

carpet shampoo, furniture polish,

upholstery cleaner, vacuum cleaner bags,

glass cleaner

Eilebrecht Zigaretten -

W. German cigarettes and cigars

Leach Industries, Inc. -

wholesale liquor distributor

Mercury Mills -

prepackaged room-sized rugs sold in major

retail stores

*National Oats, Inc. -

packaged cereals -

CREAM OF OATS,

INSTANT CREAM OF OATS,

3 MINUTE CEREALS, 3 MINUTE POPCORN, CORNCO animal foods

Paddington Corp. -

exclusive importer of J&B scotch whiskey

Pepsi-Cola Bottling Co. Inc.

Western Dairy Products -

importer and producer of dairy products

LORILLARD CORPORATION (formerly Lorillard Co.) now a division of Loew's Theatres, Inc.

Subsidiary

Product/Service

Golden Nuggett Candy Co. -

LOOK candy bars, BIG HUNK candy bars

(distributed primarily west of Mississippi)

*Reed Candy Co. -

REED hard candy

*Schenley Industries, Inc. -

ANCIENT AGE, I.W. HARPER, SCHENLEY RESERVE,

DEWAR'S WHITE LABEL scotch

RJR NABISCO (formerly R.J. Reynolds Industries Inc.)

Subsidiary

Product/Service

Archer Inc. -

aluminum foil and packaging

Artistic Manufacturing Corp. - ribbons, bows, gift wrap and foil

*Bear Creek Corp. -

mail-order sales of fruit, gourmet food and garden plants through HARRY & DAVID and JACKSON & PERKIN'S catalogs

Del Monte Corp. -

DEL MONTE fruits, juices, and vegetables, *CANADA DRY ginger ale, club soda and

MORTON'S frozen foods, BRER RABBIT molasses, MY-T-FINE pudding, COLLEGE INN broth, DAVIS baking powder, VERMONT MAID syrup, PATIO Mexican food, ORTEGA foods,

CHUN KING Oriental foods

Filler Products, Inc. -

snack foods - KORN KURLS

*Filmco, Inc. -

vinyl packaging films used to wrap meats and produce in grocery stores

Fresher Cooker, Inc. -

fast food restaurant chain located in (renamed Cooker Concepts Inc.) Florida featuring non-fried light menus

*Heublein -

A-1 steak sauce, ALMADEN VINEYARDS GREY POUPON mustard, alcoholic beverages including:

SMIRNOFF'S vodka, JOSE CUERVO tequila, INGLENOOK wines, NAPPA VALLEY wineries,

DON Q rum,

BLACK VELVET CANADIAN whiskey,

POPOV vodka, RELSKA vodkas, LANCERS . wines,

HARVEYS BRISTOL CREAM sherry,

HEUBLEIN cocktails,

VALBON French table wines

*Kentucky Fried Chicken

Nabisco Brands, Inc. -

OREO cookies,

NILLA WAFERS,
HONEY MAID graham crackers,
PREMIUM saltines,
PLANTERS nuts,
ALMOST HOME cookies,
CHIPS AHOY! cookies,
NUTTER BUTTER peanut butter cookies
SHREDDED WHEAT cereal,
many other cookies, crackers, and
cereals
HOME HEARTH bread mixes,

Pacific Hawaiian Products Co. - HAWAIIAN PUNCH beverages

Skolniks Bagel and Bakery Restaurants

*Sunkist Soft Drinks, Inc. - SUNKIST beverages

Subsidiary

Product/service

Bon-Vin, Inc. -

distributor of expensive wines

Circus Foods, Inc. -

CIRCUS canned nut products and candy bars

Lummis & Co. -

canned and packaged nuts, peanut butter

Mastercraft Pipes -

imported pipes and specialty smoking

articles

National Pencil Co.

. National Tobacco Co. Ltd.

Ste. Michelle Vintners -

STE. MICHELLE premium brand wines, generic brand wines, grape and berry wines, dessert wines - port and sherry,

POMMERELLE wines, GRANADA wines,

HADASSIM koshered wines HERZYL koshered wines

Tuckersharpe Pen Co. -

writing instruments and desk sets

W.H. Snyder and Sons, Inc. -

HOUSE OF WINDSOR cigars,
MARK IV cigars,
BAHAI cigars
and other brands

* See attached page for corporate transactions

Buckingham Corp. was sold to BEATRICE FOODS

Gimbels was sold to ALLIED STORES CORP.

Kohl Corp. was sold to GREAT ATLANTIC & PACIFIC TEA CO., INC.

Vita Foods was sold to DEAN FOODS INC.

Progresso was sold to OGDEN CORP.

Liggett Group, Inc. was sold to LE BOW INDUSTRIES INC.

Austin-Nichols was sold to PERNOD RICARD OF PARIS

Brite Industries, Inc. was sold to GARSTAN INC.

National Oats, Inc. was sold to CURTICE-BURNS INC.

Reed Candy Co. was sold to LAURA SECORD CO.

Schenley Industries, Inc. was sold to RAPID-AMERICAN CORP.

Bear Creek Corp. was sold to SHAKLEE CORP.

Canada Dry was sold to CADBURY SCHWEPPES P.L.C.

Filmco, Inc. was sold to ENVIRODYNE INDUSTRIES INC.

Heublin was sold to GRAND METROPOLITAN P.L.C.

Kentucky Fried Chicken was sold to PEPSICO INC.

Sunkist Soft Drinks, Inc. was sold to CADBURY SCHWEPPES P.L.C.

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